BUSINESS WEEK

RESTORING THE PRIMACY OF CHOSHEN MISHPAT UNDER THE AUSPICES OF HARAV CHAIM KOHN, SHLITA



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לע"נ הרב יחיאל מיכל בן ר' משה אהרן אורליאן

CASE FILE

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לע"נ הרב אהרן בן הרב גדליהו ע"ה

לע"נ ר' שלמה ב"ר ברור וזוג' מרת רייכלה בת החבר יעקב הלוי ע"ה ווייל

INVESTING TZEDAKAH MONEY

Rabbi Dayan's shul dedicated the *yahrtzeit* appeal on Shavuos to the local *chessed* fund; the community responded very generously.

The money that was pledged came in during the month after Shavuos. As the summer vacation began, a large sum

of money sat in the chessed fund's bank account, sufficient to cover its expected needs for the year.

The summer was quiet time for the chessed fund. Many of the people were away, and the large Yamim Tovim expenses were two months away.

"It's a pity to have all this money just sitting in the bank when we don't need it immediately," the shul treasurer, Mr. Roth, said to the gabbai.

"What do you suggest?" asked the gabbai.

"We could invest half the money," replied Mr. Roth. "This way we will have half available for immediate needs, and can meanwhile earn additional money with

"How would you suggest that we invest the money?" asked the gabbai.

"There are several options," replied Mr. Roth. "We could invest it in a money market account or a FDIC insured 3 or 6-month CD. The truth is, the stock market is doing well now. My broker told me, with a disclaimer that he may be proven wrong, that he expects the market to continue rising till the end of the year."

"I'm hesitant, though, to move tzedakah money out of the bank account," said the gabbai. "What if we suddenly had a great need for the funds around the Yamim Tovim, or if the market crashes..."

"You can always play it safe," replied Mr. Roth, "but if things follow their expected course, we can earn a few thousand dollars extra for the *chessed* fund. I think it's worth the risk!"

"We have to check with the Rav whether we can do this," replied the gabbai.

The two met with Rabbi Dayan, and asked:

"Can we invest spare money of the chessed fund?"

"There is a dispute in the Mishnah (Shekalim 4:3) whether one can do business with spare money of hekdesh (Beis Hamikdash treasury) to earn expected profit," replied Rabbi Dayan. "Halachah follows Rabi Akiva, that the treasurer of hekdesh or tzedakah should not do so."

Yerushalmi (Shekalim 4:2) indicates that the concern is potential loss, so that if the treasurer of hekdesh or tzedakah accepts liability - Yerushalmi allows it. Bavli (Kesubos 106b), however, explains the reason otherwise; it is unbefitting to involve hekdesh in regular business, and there may not be sufficient tzedakah money available when needed (Y.D. 259:1).

The Acharonim therefore rule that if the investment is liquid, there are alternate resources to provide for the poor or the money is not needed right away for distribution (such as money being raised for a building fund), it is permissible to invest in a secure investment where there is minimal risk of loss and projected benefit to the poor (see Erchin 6a-b and Rashi; Rema Y.D; 259:1; Taz Y.D. 259:2; Aruch Hashulchan 259:4; Tzitz Eliezer 14:76).

REWARDING THE **FAILURE?**

Q. Reuven bought a house from Shimon, stipulating in the contract which was written in a manner that is binding in *Halachah* — that Shimon must secure a certificate of occupancy

within six months of the sale.

When the six months passed and the certificate of occupancy had not been arranged, Reuven came to our beis din to ask that Shimon be prevailed upon to take care of the matter immediately. When Shimon heard about this, he agreed that since he hadn't met the stipulation, the sale is void. But Reuven claims that the stipulation was meant to protect himself, the buyer, not to enable the seller to renege on the sale if he didn't fulfill his commitment. Shimon acknowledges that the stipulation was truly made to protect Reuven, but says that the bottom line is that it wasn't met, and the sale is therefore void.

Who is correct?

A. The Shulchan Aruch (Even Ha'ezer 38:36) rules that if a man is mekadesh (betroths) a woman on condition that he will give her a certain amount of money, and he then declares that he does not plan to fulfill that commitment, beis din does not force him to fulfill it, and the kiddushin is void. But if the woman says that she is *mochel* (forgoes) the money, then the kiddushin is finalized.

There are several opinions in the *Rishonim* on how to view a contractual stipulation that was overlooked or forgiven (see Shu"t HaRosh, 35:9 and Chazon Ish, Even Ha'ezer 53). The Rashba (Gittin 74b) writes that in most cases, for the agreement to be valid, these stipulations must actually be fulfilled, and the party receiving the benefit of the stipulation cannot be mochel it. Only if someone stood to derive a financial benefit from the fulfillment of such a stipulation is he entitled to forgo it, because he may say, "I consider it as though I received that benefit and returned it."

The Ran (Kesubos 33b in the Rif folios; see also Tosafos, ibid. 73a) writes that if a stipulation is to a certain party's benefit, we do not automatically assume that that person is going to be makpid (insist) that it be fulfilled and void the transaction if it is not; we must wait to see whether he is makpid. (If the stipulation was made in order to cause pain to the other party — such as a stipulation regarding a get — then mechilah does not take effect, because it is obvious that the stipulation was made deliberately).

According to the latter approach, even if the stipulation had nothing to do with money, the party that stands to gain from its fulfillment may be mochel it.

Nevertheless, the Beis Shmuel (38:57; cf. Beis Meir ibid.) writes that there is a difference between money-related stipulations and all others: In regard to other stipulations, if the beneficiary of the stipulation is makpid, at first, that it be fulfilled, then even if he later changes his mind and is willing to be mochel, the action was already nullified. But if the stipulation relates to money, then even if, at first, he is makpid, he may later change his mind and decide to be *mochel*, because he can still consider it as though

CASE FILE

When the money is being held in a bank, a CD is no less secure than a checking/savings account. However, the shul needs to ensure that it has sufficient funds to meet the *tzedakah* needs; it should not seek to earn profit if it could come at the expense of the primary purpose of the *chessed* fund. A money market would also seem sufficiently secure, and it provides liquidity.

However, the money should not be invested in stocks, etc., even if greater profit is expected, since there is accompanying greater concern of loss, especially short-term (*C.M.* 290:8; 290:10, citing *Rashba* 1:1094; see, however, *Shevet Halevi* 8:213).

"When the money is invested on behalf of the *chessed* fund," concluded Rabbi Dayan, "the profit belongs to it, since the profit is earned from its money" (see *Tzedakah u'Mishpat* 8:11).

Verdict: *Tzedakah* money should not be invested, either because of concern of potential loss or so that the money should be available when needed. *Acharonim* allow a secure investment when it is liquid or there are alternate resources to cover the *tzedakah* needs.



MONEY MATTERS

Based on writings of Harav Chaim Kohn, shlita

MONEY MATTERS
Minhag Hamedinah
Common Commercial
Practice #29
Tax Included?

לע"נ ר' יחיאל מיכל ב"ר חיים וזוג' חי' בת ר' שמואל חיים ע"ה

Q. I ordered a custom-made item and agreed with the seller on the price; we did not explicitly discuss the associated tax. When the item was delivered, the seller added tax to the price we agreed on, but I claim that the price we agreed on should include the tax. What is the halachah?

A: On this issue, we follow the *minhag hamedinah* of that locale. Therefore, in the United States, the price quote typically does not include the sales tax, which should be added to the agreed price.

On the other hand, in Israel, the price quote generally includes the VAT (*ma'am*). Therefore, in regular purchases, the agreed price includes the VAT, unless stipulated otherwise beforehand, or in professions where it is common to quote the price of labor before the addition of VAT (*Pis'chei Choshen, Kinyanim* 3:[39]).

Similarly, we follow the *minhag hamedinah* regarding various taxes associated with real estate purchases, whether they are incumbent on the seller or the buyer (*ibid.*).

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he received the money.

The Ketzos (243:2, and in *Avnei Miluim* 38:15) disagrees and writes that even if the stipulation relates to money, once a person said he was *makpid*, the original *kinyan* formalizing the deal is void, since the condition wasn't fulfilled, and the beneficiary cannot change his mind (see *Moadim u'Zmanim* 6:44). Apparently, the Ketzos maintains that the way a stipulation works is that if the party benefiting is *makpid* on its being fulfilled, and it isn't, then the original *kinyan* is void.

The Nesivos (243:4) also disagrees with the Beis Shmuel, maintaining that even if at first a person was *makpid*, as long as he hasn't declared that the *kinyan* will be invalidated if the stipulation is not met, he may still change his mind and consider it as though he had received the benefit. If he did make it clear that he wished to invalidate the *kinyan* if the stipulation was not met, he may not change his mind later on if the other party wants to void the sale. (The Nesivos [241:11] writes, however, that if the deadline for the condition has not yet arrived, and the person said that he doesn't plan to fulfill the condition, but the beneficiary said that he was *makpid*, he may change his mind and say that it is as though he received what he was entitled to, since the deadline has not yet arrived.)

In light of the above, when Reuven insisted that Shimon procure the certificate of occupancy within six months, and Shimon failed to do so, then, according to the Ketzos, his insistence invalidates the original *kinyan* and Shimon may renege. The Nesivos, however, interprets Reuven's insistence as an effort to obtain the certificate of occupancy from Shimon, but he may still say, "It's as though I received it, and no longer insist on getting it," and the sale will remain in effect.

We should add that although the question stressed that the stipulation was made in accordance with *Halachah*, we must nevertheless read the contract carefully, because it may have been phrased not as a stipulation (*tenai*), but as an obligation (*his'chayvus*) that the seller must fulfill, and if he does not fulfill it, then the buyer (and not the seller) may choose to void the contract. If that is the case, then Reuven's insistence on receiving the certificate of occupancy does not give Shimon the right to renege on the sale.



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